Housing Element and Fair Share Plan

Roseland Borough Essex County

Adopted:

Housing Element

Roseland Borough Essex County

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ROSELAND BOROUGH/ESSEX COUNTY HOUSING ELEMENT

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ROSELAND BOROUGH ESSEX COUNTY

HOUSING ELEMENT

PREFACE

The Borough of Roseland in Essex County is bounded by West Caldwell and Essex Falls to the north, by West Orange on the east and by Livingston to the south. All are located in western Essex County. East Hanover in Morris County forms the border to the west. The Borough consists of approximately 3.66 square miles or 2,344.48 acres.

Until the late 1950s, Roseland remained a small rural town. However, with the development of approximately 1,000 to 1,200 acres of the Becker Farm after 1964, Roseland became the center of several large corporate office complexes.

Roseland had a population of 5,819 in 2010 and boasts an elementary school, a public works building, a library, the latest fire fighting equipment and a popular recreation center.

A municipality's Housing Element must be designed to achieve the goal of providing affordable housing to meet the total 1987-2025 affordable housing need comprised of Prospective Need obligation, the Prior Round obligation and the Present Need (Rehabilitation Share). The regulations of the Council on Affordable Housing ("COAH") and the Fair Housing Act ("FHA") delineate a municipality's strategy for addressing its present and prospective housing needs, and, as such, each municipality's Housing Element must contain the following:

- 1. An inventory of the municipality's housing stock by age, condition, purchase or rental value, occupancy characteristics and type, including the number of units affordable to low -and- moderate income households and substandard housing capable of being rehabilitated;
- 2. A projection of the municipality's housing stock, including the probable future construction of low- and- moderate income housing, for the 10 years subsequent to the adoption of the housing element, taking into account, but not necessarily limited to, construction permits issued, approvals for development and probable residential development of lands;
- 3. An analysis of the municipality's demographic characteristics, including, but not limited to, household size, income level and age;
- 4. An analysis of the existing and probable future employment characteristics of the municipality;

- 5. A determination of the municipality's present and prospective fair share for low- and -moderate income housing and its capacity to accommodate its present and prospective housing needs, including its fair share for low- and -moderate income housing;
- 6. A consideration of the lands that are most appropriate for construction of low- and moderate income housing and of the existing structures most appropriate for conversion to, or rehabilitation for, low and moderate income housing, including a consideration of lands of developers who have expressed a commitment to provide low and moderate income housing;
- 7. A map of all sites designated by the municipality for the production of low- and moderate income housing and a listing of each site that includes its owner, acreage, lot and block;
- 8. The location and capacities of existing and proposed water and sewer lines and facilities relevant to the designated sites;
- 9. Copies of necessary applications for sewer service and water quality management plans submitted pursuant to Sections 201 and 208 of the Federal Clean Water Act, 33 U.S.C. §1251, et seq.;
- 10. A copy of the most recently adopted municipal master plan, and where required, the immediately preceding, adopted master plan;
- 11. For each designated site, a copy of the New Jersey Freshwater Wetlands map where available. When such maps are not available, municipalities shall provide appropriate copies of the National Wetlands Inventory maps provided by the U.S. Fish and Wildlife Service;
- 12. A copy of appropriate United States Geological Survey Topographic Quadrangles for designated sites; and
- 13. Any other documentation pertaining to the review of the municipal housing element as may be required.

PROCEDURAL HISTORY OF MOUNT LAUREL COMPLIANCE

Roseland Borough has demonstrated a consistent commitment to complying voluntarily with its Mount Laurel obligations, as the following facts demonstrate. The Borough received Round 1 Substantive Certification from the COAH on October 18, 1988, and received Round 2 Substantive Certification from COAH on August 2, 2000. The Borough also petitioned COAH on December 30, 2008 for Round 3 Substantive Certification, which was deemed complete, but not approved by COAH, due to the invalidation of COAH's Round 3 regulations by the Appellate Division in 2010.

After COAH failed to adopt revised Round 3 regulations in the fall of 2014, the Supreme Court issued In re Adoption of N.J.A.C. 5:96 and 5:97, 221 N.J. 1 (2015) ("Mount Laurel IV") on March 10, 2015. In this decision, the Supreme Court held that since COAH was no longer functioning, trial courts were to resume their role as the forum of first instance for evaluating municipal compliance with Mount Laurel obligations, and also established a transitional process for municipalities to seek a Judgment of Compliance and Repose ("JOR") in lieu of Substantive Certification from COAH.

In response to Mount Laurel IV, Roseland Borough filed a Declaratory Judgment Action on July 6, 2015 (hereinafter "DJ Action"), and simultaneously brought a motion for immunity from all Mount Laurel lawsuits, including builder's remedy lawsuits, which was granted by the Court, and was thereafter extended by a series of additional Court orders. The Borough's immunity from all Mount Laurel lawsuits is still in full force and effect today.

Under the supervision of the Court Appointed Special Master, Elizabeth K. McManus, PP, AICP, LEED AP, the Borough and Fair Share Housing Center ("FSHC") negotiated a global Settlement Agreement (hereinafter "FSHC Settlement Agreement"), which was entered into on November 7, 2019. After a properly noticed Fairness Hearing was held on February 13, 2020, the Court entered an Order on February 26, 2020, which approved the FSHC Settlement Agreement, along with Settlement Agreements between the Borough and three developers: K&K Developer's Inc., Bobst North America, Inc. and JMF Properties. This Housing Element and Fair Share Plan has been prepared to implement the FSHC Settlement Agreement and the Court's February 26, 2020 Order.

I. INVENTORY OF HOUSING STOCK

A. Age

Nearly 70 percent of Roseland's housing stock was built after 1960. Roseland has a total housing stock of 2,325 units. The median year that a structure was built in Roseland was 1972 according to the 2010 American Community Survey 5-Year Estimates

TABLE 1
Age of Housing Units

Dates of Construction	Structures	Percent of Total
1939 or earlier	291	13
1940 – 1949	104	4
1950 – 1959	310	13
1960 – 1969	334	14
1970 – 1979	535	23
1980 – 1989	171	7
1990 – 1999	304	13
2000 - 2004	159	7
2005 - 2010	117	5
TOTAL UNITS	2,325	100

Source: 2006 -2010 American Community Survey 5-Year Estimates

Units built before 1960 and contain 1.01 or more persons per room are highly correlated with substandard housing indicators. Roseland has 705 units that were built prior to 1960 or only 30 percent of the total number of housing units. This is an index utilized in determining the Rehabilitation Share. In Roseland, there was minimal overcrowding and all units had complete kitchen facilities. This is generally an important indicator in calculating Roseland's Rehabilitation Share and explains why Roseland's Rehabilitation Share is zero.

B. Condition

Rehabilitation Share is the total deficient housing signaled by selected housing unit characteristics unique to each community. It is assumed that units so indicated will be prime candidates for rehabilitation. Characteristics indicating a need for rehabilitation are:

- (1) Persons per Room. 1.01 or more persons per room in housing units built before 1960. These are old units that are overcrowded.
- (2) Plumbing Facilities. Inadequate plumbing sufficient for rehabilitation is indicated by incomplete plumbing facilities, i.e., lack of hot and cold piped water, flush toilet or bathtub/shower.

(3) Kitchen Facilities. Inadequate kitchen facilities signaling rehabilitation are indicated by the non –presence of kitchen facilitates within the unit, or the non–presence of one of three components: a sink with piped water, a stove or a refrigerator.

These characteristics of deficient housing are nationally recognized indicators of housing inadequacy. Each one properly identified and not double-counted or multiplied is enough to signal the call for unit rehabilitation. This is true not solely because the characteristic specified is itself debilitating but rather signals a unit that is either old or missing a basic component of normal housing services. These characteristics exist at the municipal level, are reported by the American Community Survey such that they can be isolated and not over counted, and individually indicate the need for structure rehabilitation.

The age of Roseland's housing stock has been presented in Table 1. Tables 2 through 4 address the other surrogates of deficient housing.

TABLE 2
Persons Per Room

Persons Per Room	Occupied	Owner Occupied	Renter Occupied
1.01 to 1.50	7	7	0
1.51 to 2.00	10	0	0
2.01 or more	0	0	0
TOTAL	7	7	0

Source: 2006-2010 American Community Survey 5-Year Estimates

TABLE 3

Plumbing Facilities

Complete plumbing facilities	2,325
Lacking complete plumbing facilities	0

Source: 2006-2010 American Community Survey 5-Year Estimates

TABLE 4

Complete kitchen facilities 2,325 Lacking complete kitchen facilities 0

Based on the above, it is determined that Roseland has zero housing units that are substandard and occupied by low- and- moderate income households.

C. Purchase and Rental Value

Approximately 79 percent of the owner-occupied housing units in Roseland had values between \$400,000 and \$999,999. The median value was \$590,800 in 2020.

TABLE 5

Owner-Occupied Housing Unit Values

		<u>Units</u>	Percent
Less than \$59	,999	20	1
\$60,000 -	\$69,999	9	1
\$70,000 -	\$99,999	60	3
\$100,000 -	\$124,999	11	1
\$125,000 -	\$149,999	43	2
\$150,000 -	\$174,999	0	0
\$175,000 -	\$199,999	0	0
\$200,000 -	\$249,999	16	1
\$250,000 -	\$299,999	11	1
\$300,000 -	\$399,999	137	8
\$400,000 -	\$499,999	234	13
\$500,000 -	\$749,999	914	52
\$750,000 -	\$999,999	238	14
\$1,000,000 or	· more	53	3
	TOTAL	1,746	100

Median Value

\$590,800

Of the 488 rental units with cash rent in Roseland, 462 had rents of \$1,250 or more per month. The median contract rent was \$1,809 per month in 2020.

TABLE 6

Contract Rent Values

With cash rent:	
\$0 - \$ 99	0
\$100 - \$149	0
\$150 - \$199	0
\$200 - \$249	0
\$250 - \$299	0
\$300 - \$349	0
\$350 - \$399	0
\$400 - \$449	0
\$450 - \$499	0
\$500 - \$549	0
\$550 - \$599	0
\$600 - \$649	0
\$650 - \$699	0
\$700 - \$749	0
\$750 - \$999	26
\$1,000 - \$1,249	0
\$1,250 - \$1,499	71
\$1,500 - \$1,999	238
\$2,000 - or more	153
Total	488
No cash rent	0
Median contract rent	\$1,809

D. Occupancy Characteristics and Types

Approximately 80 percent of the housing in Roseland is owner occupied. Approximately 20 percent of the housing stock is rental.

Tenure and Vacancy

TABLE 7

Total Occupied	Housing Units 2,345
Occupied:	1 074
Owner Occupied	1,874
Renter Occupied	471
Vacant:	87
For rent	8
For sale only	25
Rented or sold, not occupied	9
For seasonal, recreational, or occasional use	28
Other vacant	17

Note: Total housing units do not match between tables due to varied data sources

Source: 2010 Census of Population and Housing

E. Units Affordable to Low- and -Moderate Income Households

Units are affordable to low and moderate-income households if the maximum sales price or rent is set within a specified formula as per the Uniform Housing Affordability Controls ("UHAC") regulations, N.J.A.C. 5:80-26.1 et seq. A moderate income household is a household whose gross family income is more than 50 percent of median income, but less than 80 percent of median income for households of the same size within the housing region. A low-income household is a household whose gross family income is equal to or less than 50 percent of median gross household income for a household of the same size within the housing region for Roseland. Roseland is in housing Region 2, which encompasses Essex, Morris, Union and Warren counties.

Using 2019 regional income limits, a four-person Essex County median household income is estimated at \$100,767. A moderate-income four-person household would earn a maximum of \$80,614 (80 percent of regional median income) and a four person low-income household would earn a maximum of \$50,384 (50 percent of regional median income).

Income levels for one, two, three and four person households as of 2019 are given below:

TABLE 8
2019 Low and Moderate Regional Incomes

Income	1 person	2 persons	3 persons	4 persons
Median	\$70,537	\$80,614	\$90,691	\$100,767
Moderate	\$56,430	\$64,491	\$72,553	\$80,614
Low	\$35,269	\$40,307	\$45,345	\$50,384

Source: Court Approved Income Limits

Based on the qualifying formula in N.J.A.C. 5:80-26, the monthly cost of shelter which includes mortgage (principal and interest), taxes, insurance and homeowners or condominium association fees, may not exceed 28 percent of gross monthly household income based on a five percent downpayment. In addition, moderate-income sales units must be available for at least three different prices and low-income sales units available for at least two different prices. The maximum sales prices must now be affordable to households earning no more than 70 percent of median income. The sales prices must average 55 percent of median income.

Under UHAC regulations, rents including utilities may not exceed 30 percent of gross monthly income. The average rent must now be affordable to households earning 52 percent of median income. The maximum rents must be affordable to households earning no more than 60 percent of median income. In averaging 52 percent, one rent may be established for a low-income unit and one rent for a moderate-income unit for each bedroom distribution.

In addition, 13 percent of all restricted rental units must be affordable to households earning no more than 30 percent of median income. The utility allowance must be consistent with the utility allowance approved by HUD and utilized in New Jersey.

Roseland currently has the following low- and- moderate income housing that qualifies for credit.

<u>NAME</u>	TYPE	NUMBER	COMPLETED
Eagle Rock	Sales	18	1995
Roseland Glen	Sales	22	1997
Roseland Green	Sales	42	2008
Arbor Terrace (previously The Solana)	Senior	10	2014

II. PROJECTION OF HOUSING STOCK

A. Building Permits

According to the New Jersey Department of Labor, Residential Building Permits Issued between 2000 and 2009, there were 231 building permits issued in Roseland. From 2010 through 2018, there were 194 new building permits.

B. Future Construction of Low- and- Moderate Income Housing

Roseland will address the future construction of low -and- moderate income housing in the Fair Share Plan.

III. DEMOGRAPHIC CHARACTERISTICS

A. Population

The population in Roseland increased by nearly 10 percent between 2000 and 2010. Table 9 illustrates the figures.

TABLE 9

Population

Year	Population
2000	5,298
2010	5,819

Note: Total population does not match between tables due to varied data sources

Sources: 2000 and 2010 Census of Population and Housing

TABLE 10

Population Characteristics

SELECTED POPULATION CHARACTERISTICS

Approximately 44 percent of Roseland residents are between the ages of 25 and 59 years. Interestingly, 975 residents or nearly 17 percent of the population are 60 or older.

	Number	Percentage
TOTAL POPULATION SEX	5,819	100
Male	2,761	47
Female	3,058	53
AGE		
	Male	<u>Female</u>
Under 5 years	146	112
5 to 14 years	374	371
15 to 19 years	161	146
20 to 24 years	109	100
25 to 44 years	575	636
45 to 54 years	449	466
55 to 59 years	198	252
60 to 64 years	192	250
65 to 74 years	306	368
75 to 84 years	193	258
85 years and over	58	99

Note: Total population does not match between tables due to varied data sources

Source: 2010 Census of Population and Housing

B. Household Size and Type

A household profile of Roseland shows that there were 2,345 households with a total household population of 5,819 in 2010. The average number of persons per household was 2.48.

TABLE 11

Household Profile 2010

	Total Number
Households	2,345
Population of households	5,819
Persons per household	2.48

Source: 2010 Census of Population and Housing

TABLE 12

Household Type and Relationship

Total		5,819
In family households:	5,033	
householder:		1,667
Male		1,253
Female		414
Spouse		1,417
child:		1,750
Natural born/adopt		1,675
step		35
grandchild		40
other relatives		29
non-relatives		40
In non-family households:	786	
householders living alone		586
householders not living alone		92
Non-relatives		108
In group quarters:		0
Institutionalized population		0
Non-institutionalized population		0

Source: 2010 Census of Population and Housing

TABLE 13

Type of Housing Units by Structure

Units in Structure		Total Units
1, detached		1,275
1, attached		647
2		9
3 or 4		62
5 to 9		219
10 to 19		77
20 to 49		0
50 or more		36
Mobile home or trailer		0
Other		0
	TOTAL	2,325

Note: Total housing units do not match between tables due to varied data sources

Source: 2006-2010 American Community Survey 5-Year Estimates

C. Income Level

Approximately, 75 percent of the households in Roseland earned at least \$60,000 or more according to the 2010 American Community Survey.

TABLE 14 Household Income

Household Income	Number	Percent
\$0 -9,999	24	1
\$10,000-\$14,999	33	1
\$15,000-\$19,999	11	0
\$20,000-\$24,999	108	5
\$25,000-\$29,999	53	2
\$30,000-\$34,999	34	2
\$35,000-\$39,999	37	2
\$40,000-\$44,999	43	2
\$45,000-\$49,999	13	1
\$50,000-\$59,999	197	9
\$60,000-\$99,999	553	25
\$100,000-\$149,999	491	22
\$150,000-\$199,999	214	10
\$200,000 or more	423	19
TOTAL	2,234	100

Median Household Income \$100,289

Note: Total households do not match between tables due to varied data sources

Source: 2006-2010 American Community Survey 5-Year Estimates

D. Age

The age of the Roseland population has been discussed under Section III, Demographic Characteristics, A. Population.

E. Marital Status

In 2010, there were more women than men over the age of 15 years in Roseland. There were slightly more males that never married. Of those widowed, 69 percent were females.

TABLE 15
Sex by Marital Status - Persons 15 Years and over

Marital Status	Total	Male	Female
Total	4,438	2,126	2,312
Never Married	803	408	395
Now Married	2,963	1,497	1,466
Widowed	305	94	211
Divorced	367	127	240

Note: Total population does not match between tables due to varied data sources

Source: 2006-2010 American Community Survey 5-Year Estimates

IV. EXISTING AND PROBABLE FUTURE EMPLOYMENT CHARACTERISTICS

Of the 2,901 Roseland residents employed in the civilian labor force, 52 percent are in educational, health and social service occupations or construction, manufacturing, wholesale trade, retail trade and transportation fields.

TABLE 16
<u>Occupation</u>
Employed Persons 16 Years and Over

	Male	Female	Total
Finance, insurance, real estate	231	166	397
Construction, manufacturing, wholesale trade, retail trade, transportation	555	311	866
Information	30	52	82
Arts, entertainment, recreation, accommodation and food services	62	103	165
Professional, scientific and technical services	395	190	585
Educational, health and social services	207	431	638
Public administration	81	20	101
Other services	10	57	67
Total	1,571	1,330	2,901

Note: Total population does not match between tables due to varied data sources

According to the New Jersey State Data Center, Roseland had a covered employment number of 9,408 in 2018.

TABLE 17
Status of Covered Employment within Roseland- 2018

	Annual Avg. Units	Average
Construction	22	174
Manufacturing	8	133
Wholesale trade	16	311
Retail trade		1,53
Transportation and warehousing	•	
Information		
Finance and insurance	*	1045
Real estate and rental and leasing	26	160
Professional and technical services	101	4,337
Management of companies and enterprises	·	
Administrative and waste services	38	246
Educational services	5	39
Health care and social assistance	39	623
Arts, entertainment, and recreation	7	24
Accommodation and food services	26	163
Other services except public administration	32	138
Unclassified entities		(2)
PRIVATE SECTOR MUNICIPALITY TOTAL	417	9,408
FEDERAL GOVT MUNICIPALITY TOTAL	1	5
LOCAL GOVT MUNICIPALITY TOTAL	5	150

As to the employment trends in Roseland, it is noted that the closure of several of the office parks in Roseland, as well as the future impact of the coronavirus may cast a negative outlook on new employment opportunities. On the other hand, new businesses and restaurants may open to replace the ones that went out of business.

FAIR SHARE PLAN ROSELAND BOROUGH ESSEX COUNTY

I. PREFACE

A municipality's affordable housing obligation is cumulative and includes affordable housing need for the period 1987 to 2025. The affordable housing obligation consists of three components:

- Rehabilitation Obligation
- Prior Round Obligation (1987-1999)
- Gap (1999-2015) + Prospective Need (2015-2025) or Round 3 Obligation

A municipality's Rehabilitation Obligation is a measure of old, crowded, deficient housing that is occupied by low- and moderate-income households. Rehabilitation Obligation numbers from each prior round are replaced with the latest round number because the numbers are updated with each decennial census. A municipality may receive credit for rehabilitation of low- and moderate-income deficient housing units completed after April 1, 2010 provided the units were rehabilitated up to the applicable code standard, the average capital cost spent on rehabilitating the units was at least \$10,000, and the units have the appropriate controls on affordability to ensure that the units remain affordable during the required period of time. Rehabilitation credits cannot exceed the Rehabilitation Obligation, and can only be credited against the Rehabilitation Obligation, as such credits cannot be counted as new construction affordable housing credits.

The Prior Round Obligation is the municipal new construction obligation from 1987 to 1999. Prior Round obligations were calculated by COAH, and the last numbers calculated by COAH for the Prior Round have been accepted in settlement agreements between FSHC and municipalities across the state. Credits, reductions and adjustments may still be applied against the Prior Round Obligation (1987-1999) for affordable housing activity undertaken from 1980 to 1999.

The Round 3 Obligation covers the period from 1999 to 2025.

All of the Affordable Housing Obligations in this Housing Element and Fair Share Plan were negotiated and agreed upon in the court approved FSHC Settlement Agreement.

II. ROSELAND BOROUGH'S AFFORDABLE HOUSING OBLIGATIONS

Per the agreed upon affordable housing obligations in the FSHC Settlement Agreement, Roseland's Affordable Housing Obligations are as follows:

Borough Of Roseland Affordable Housing Obligations	
Rehabilitation Obligation	0
Prior Round Obligation	182
Gap + Prospective Need or Round 3 Obligation	322
Total Obligation	

III. SATISFACTION OF ROSELAND'S REHABILITATION OBLIGATION

The Borough has a Rehabilitation Obligation of Zero ("0"), so it has no Rehabilitation Obligation to address during Round 3.

IV. ADDRESSING ROSELAND'S PRIOR ROUND OBLIGATION

As per the terms of the FSHC Settlement Agreement, Roseland Borough's Prior Round Obligation is 182 units.

A. Rental Obligation and Rental Bonuses

The rental component is calculated as follows:

.25 (prior round obligation)

.25 (182)

.25(182) = 46

Therefore, Roseland Borough has a rental obligation of 46 units.

The maximum number of units for which a municipality may receive rental bonuses is also calculated in the formula above. One bonus is granted for family rental units, and a 0.33 bonus is granted for age-restricted units.

B. Maximum Age-restricted Units.

A municipality may receive credit for age-restricted units according to the following formula:

.25 (prior round obligation)

.25 (182)

.25(182) = 46

Based on this formula, Roseland Borough is eligible to age-restrict up to 46 units.

C. Site Suitability Analysis.

Pursuant to N.J.A.C. 5:93-1.3, sites that are designated to produce affordable housing shall be available, approvable, developable and suitable according to the following criteria:

• "Available site" means a site with clear title, free of encumbrances which preclude development for low and moderate income housing. N.J.A.C. 5:93-1.3.

- "Approvable site" means a site that may be developed for low and moderate income housing in a manner consistent with the rules or regulations of agencies with jurisdiction over the site. A site may be approvable although not currently zoned for low and moderate income housing. Ibid.
- "Developable site" means a site that has access to appropriate water and sewer infrastructure, and is consistent with the applicable area wide water quality management plan (including the wastewater plan), or is included in an amendment to the area wide water quality management plan submitted to and under review by the DEP. <u>Ibid</u>.
- "Suitable site" means a site that is adjacent to compatible land uses, has access to appropriate streets and is consistent with the environmental policies delineated in N.J.A.C. 5:93-4. Ibid.

In addition to the above qualifications, it is also sound planning for sites to be consistent with the State Development and Redevelopment Plan. Sites that are located in Planning Area 1: Metropolitan or Planning Area 2: Suburban of the State Development and Redevelopment Plan, or are located in an existing sewer service area, are the preferred location for municipalities to address their fair share obligations. All of the sites in this Housing Element and Fair Share Plan are located in State Planning Area 1.

D. Implementation

Roseland Borough's second round Housing Element and Fair Share Plan received substantive certification on August 2, 2000 for a 162-unit obligation that was the result of a Vacant Land Adjustment (VLA). However, in this third round Housing Element and Fair Share Plan the Borough is not relying on a VLA for the Prior Round, so Roseland is addressing its entire 182-unit Prior Round Obligation as follows:

PROJECT	ТҮРЕ	NUMBER
Roseland Glen	Age-Restricted Sales	22
Eagle Rock	Family Sales	18
Roseland Green	Family Sales	15
RCA with Newark	33 Rentals; 33 Non-Rentals	66
RCA with Irvington	14 Non-Rentals	14
Arbor Terrace	Age-Restricted Rentals	8
ARC of Essex County	Group Home Bedrooms	5
6 Becker Farm Road Project	Family Rentals	18
Rental Bonus Credits	Rentals	16
TOTAL		182

1. Roseland Glen (Block 30, Lots 18, 21): This constructed and occupied inclusionary project contains a total of 98 units, of which 22 are age-restricted, for-sale, affordable units. The units received certificates of occupancy (COs) in 1997, and all of the units initially had 20-year affordability controls. Twelve units

are low-income units and 10 units are moderate-income units. All are two bedroom units.

- 2. Eagle Rock (Block 12, Lot 20: This constructed and occupied inclusionary project contains a total of 178 units, of which 18 are family for-sale, affordable units that were affirmatively marketed to low- and moderate-income households of all ages. The units received COs in 1994 and 1995, and all units initially had 20-year affordability controls. Nine units are low-income units, and nine units are moderate-income units. There are six, one bedroom units, eight, two bedroom units and four, three bedroom units.
- Roseland Green (Block 12, Lot 23): This constructed and occupied inclusionary project contains a total of 230 units, of which 42 are family for-sale, affordable units that were affirmatively marketed to low- and moderate-income households of all ages. In the FSHC Settlement Agreement, the affordable units were listed as age-restricted. However, upon reviewing crediting documentation, it was discovered that the 42 units are family for-sale. The development was constructed in 2006, and all of the units had 30-year deed restrictions. Twenty-one units are low income and 21 units are moderate income. There are nine, one bedroom units, 22, two bedroom units and nine, three bedroom units.
- 4. Regional Contribution Agreement with Newark: COAH approved a 66-unit Regional Contribution Agreement (RCA) between Roseland and the City of Newark on September 26, 1988. The COAH approved RCA states that Roseland would transfer \$17,000 for each rental RCA unit (33 total) and \$17,500 for each for-sale RCA unit (33 total) for a total cost of \$1,138,500. Thereafter, Newark requested to substitute projects from the originally approved RCA. The 33 units remained the same, as well as the monetary transfer amount. COAH approved the amended RCA on August 7, 1991. All funding was subsequently transferred to Newark as evidenced by a COAH status for RCAs form, dated 4/2009.
- 5. Regional Contribution Agreement with Irvington: COAH approved a 14-unit RCA between Roseland and the Township of Irvington on August 2, 2000, for a total cost of \$280,000. All funding was transferred to Irvington as evidenced by a COAH monitoring memorandum of 2003 that COAH received on August 2, 2004.
- 6. Arbor Terrace Roseland (formerly The Solona): Arbor Terrace is an Assisted Living Facility that contains 100 units. As a result of a statutory requirement (N.J.S.A. 26:2H-12.166) 10 percent of all beds in an Assisted Living Facility must be available to Medicaid recipients. Arbor Terrace has recently provided a copy of its license to operate as well as a letter stating that the facility complies with the 10 percent statutory requirement. This entitles Roseland to 10 affordable housing credits for this facility. Roseland is only claiming credit for eight of these units,

although now that it has recently been discovered that the Roseland Green project is a family and not a senior project, there is additional room under Roseland's Prior Round Age-Restricted Cap to claim two additional credits from this facility, which Roseland does not need to claim at this time.

7. ARC of Essex County Group Home: The ARC of Essex County is the sponsor of a five bedroom group home located at 32 Green Avenue (Block 11, Lot 9). The group home, which opened in 2016, contains five bedrooms and is deed restricted for 30 years. ARC has provided the Borough with a copy of the Alternative Living Arrangement (ALA) Survey stipulating that the group home contains five bedrooms, and has also supplied a copy of a deed restriction.

6 Becker Farm Road Project:

- a. The 6 Becker Farm Road Project will consist of 299 total family rental units, and will be located at 6 Becker Farm Road (Block 30, Lot 2).
- b. Twenty percent or 60 of the family rental units will be affordable to very low, low, and moderate income family households.
- c. The Borough is only applying 18 of the 60 affordable units in the project to address its Prior Round Obligation, and the balance will assist in addressing its Round 3 Obligation.
- d. The 6 Becker Farm Road site is available, approvable, developable and suitable under COAH Prior Round regulations as follows:
 - i. The site is "available" in that it has clear title and is owned by Mack-Cali as 6 Becker Urban Renewal, LLC.
 - ii. The site is "approvable" in that it already received final Planning Board approval on January 28, 2019, which indicates that the site can be developed for low and moderate income housing in a manner consistent with the rules or regulations of agencies with jurisdiction over the site.
 - iii. The site is "developable" in that it has access to appropriate water and sewer infrastructure, is located in a sewer service area, will secure water from Essex Fells and sewer from the Caldwell Sewer Treatment Plant.

The Memorializing Resolution of the Roseland Planning Board, dated January 28, 2019, states that: "... the applicant is to consult with the Caldwell Sewer Utility and submit and obtain from that entity the appropriate approvals and/or permits required for the applicant's residential development; and"

- iv. The site is "suitable" in that it is adjacent to compatible land uses, has access from Becker Farm Road, and is consistent with applicable environmental policies. The site also is consistent with applicable environmental policies in that it is not located within a FEMA 100-year floodplain, does not have any steep slopes and has no wetlands issues.
- v. All of this is evidenced by the fact that a Redevelopment Plan was adopted for the site, a Revelopment Agreement and a PILOT Agreement have been entered into between the Borough and Mack Cali, and final site plan approval has been granted by the Planning Board.
- 9. Rental Bonus Credits: Even though the Borough can claim up to 46 rental bonuses for the Prior Round, it is only claiming 16 total Prior Round rental bonus credits. The rental bonuses are being claimed with regard to the following developments: Arbor Terrace (.3 x 8 = 2, rounded down); ARC (5): and the 6 Becker Farm Road Project (9).

Crediting documentation for the Prior Round is in Appendix A

IV. ADDRESSING ROSELAND'S ROUND 3 OBLIGATION

As per the terms of the FSHC Settlement Agreement, the Borough's Round 3 (1999-2025) Obligation (1999-2025) is 322.

Round 3 caps are as follows:

- 1. Age Restricted Cap = 80
- 2. Rental Obligation = 81
- 3. Rental Bonus Cap = 81

Roseland intends to address this obligation with the following:

PROJECT	TYPE	NUMBER
Roseland Glen	Ext. of Expiring Controls	13
Eagle Rock	Ext. of Expiring Controls	15
Roseland Green	Family Sales	27
6 Becker Farm Road	Family Rentals	42
85 Livingston Ave	Family Rentals	28
65 Livingston Ave	Family Rentals	42
146 Harrison Ave (K&K)	Family Rentals	32
Bobst Senior Project	Senior Rentals	12
JMF Project	Senior Rentals	30
Rental Bonus Credits		81
TOTAL		322

- 1. Roseland Glen: All 22 units in the constructed and occupied Roseland Glen project have had deed restrictions extended for an additional 30 years beyond the original 20 year affordability control period. The Borough is claiming credit for 13 of the 22 extended controls for Round 3. This is one more unit than was claimed in the FSHC Settlement Agreement, as the Borough is claiming one less extended controls unit from Eagle Rock. It was recently discovered that only 15 of the 18 Eagle Rock units had controls extended because three of the Eagle Rock units had been sold prior to the extension. It is noted that Chapter 30-404.2(v) of the Roseland Borough Code gave Roseland the right to extend the controls for an additional 30 years from the date of the original deed restriction. Accordingly, a Delaration of Restrictive Covenant was recorded on April 25, 2016 in the Register of Deeds & Mortgages Office of Essex County. The filing extended the deeds for 30 years from the initial 20 year deed restriction.
- 2. Eagle Rock: Fifteen of the affordable units in the constructed and occupied Eagle Rock project have had deed restrictions extended for an additional 30 years beyond the original 20 year affordability control period. The Eagle Rock Condominium Association amended the Master Deed to reflect that 15 of the units are subject to extended controls for 30 additional years after the original 20 years. The remaining three units were sold before affordability controls could be extended.
- 3. Roseland Green: The Borough is applying 27 of the 42 total affordable family for-sale units in the constructed and occupied Roseland Green project towards satisfying Round 3. The remaining 15 credits are being applied to the Prior Round as described in more detail in the Prior Round Obligation section above.
- 4. <u>6 Becker Farm Road</u>: The Borough is applying 42 of the 60 total affordable family rental units from the approved 6 Becker Farm Road project to Round 3. The remaining 18 family rental units are being apply to the Prior Round. A full description of this project and this site is presented in detail in the Prior Round Obligation section above.

5. 85 Livingston Avenue Project:

- a. The 85 Livingston Avenue Project will consist of 140 total family rental units, and will be located at 85 Livingston Avenue (Block 30.1, Lot 14).
- b. Twenty percent or 28 of the family rental units will be affordable to very low, low, and moderate income family households. The Borough will apply all 28 units towards satisfying Round 3.
- c. The 85 Livingston Avenue site is available, approvable, developable and suitable under COAH Prior Round regulations as follows:
 - i. The site is "available" in that it has clear title and is owned by Mack-Cali as 85 Livingston Urban Renewal, LLC

- ii. The site is "approvable" in that the site can be developed for low and moderate income housing in a manner consistent with the rules or regulations of agencies with jurisdiction over the site. In this regard, the Borough has already adopted a Redevelopment Plan on August 15, 2017 for the site, which took many of the "approvable" factors into account.
- iii. The site is "developable" in that it has access to appropriate water and sewer infrastructure, is located in a sewer service area, will secure water from Essex Fells and sewer from the Caldwell Sewer Treatment Plant.
- iv. The site is "suitable" in that it is adjacent to compatible land uses, is located at the corner of Livingston Avenue and Choctaw Way, has access from Choctaw Way and ADP Boulevard and is consistent with applicable environmental policies. The site also is consistent with applicable environmental policies in that it is not located within a FEMA 100-year floodplain, does not have any steep slopes and has no wetlands issues.
- v. All of this is evidenced by the fact that a Redevelopment Plan was adopted for the site, and a Revelopment Agreement and a PILOT Agreement have been entered into between the Borough and Mack Cali.

6. 65 Livingston Avenue Project:

- a. The 65 Livingston Avenue Project will consist of 260 total units, and will be located at 65 Livingston Avenue (Block 30, Lot 1). This will be a mixed-use project that will include residential, along with a mix of retail and restaurant uses.
- b. Sixteen percent or 42 of the units will be affordable to very low, low, and moderate income family rental households. The Borough will apply all 42 family rental units towards satisfying Round 3.
- c. The 65 Livingston Avenue site is available, approvable, developable and suitable under COAH Prior Round regulations as follows:
 - i. The site is "available" in that it has clear title. The site is owned by a group of Lowenstein Sandler attorneys under the entity known as Livingston I Associates, L.P., whereupon that ownership entity leased the property to a Mack Cali controlled entity known as 65 Livingston Tenant LLC. Mack Cali also bought the note to the property after the owner defaulted on it, making Mack Cali both the tenant and the mortgagee. Title will be conveyed to another development entity (either controlled by Mack Cali or another developer) once the zoning is in place.
 - ii. The site is "approvable" in that the site can be developed for low and moderate income housing in a manner consistent with the rules or regulations of agencies with jurisdiction over the site. The site also is consistent with

- applicable environmental policies in that it is not located within a FEMA 100-year floodplain, does not have any steep slopes and has no wetlands issues.
- iii. The site is "developable" in that it has access to appropriate water and sewer infrastructure, is located in a sewer service area, will secure water from Essex Fells and sewer from the Caldwell Sewer Treatment Plant.
- iv. The site is "suitable" in that it will be a mixed-use site in a transition area with old office parks becoming residential uses. The site has access onto Becker Farm road, a signalized intersection and is consistent with applicable environmental policies.

The Borough is in the process of preparing an Ordinance to rezone the site.

7. 146 Harrison Avenue (K&K Project):

- a. The 146 Harrison Avenue Project will be located at 146 Harrison Avenue (Block 12, Lots 24.03 and 24.05).
- b. The project will consist of 211 total multi-family and townhouse family housing units, including a 15 percent set-aside of 32 affordable family rental units. The Borough will apply all 32 units towards satisfying Round 3.
- c. The 146 Harrison Avenue site is available, approvable, developable and suitable under COAH Prior Round regulations as follows:
 - i. The site is "available" in that it has clear title and K&K Developers, Inc.is the contract purchaser.
 - ii. The site is "approvable" in that the site can be developed for low and moderate income housing in a manner consistent with the rules or regulations of agencies with jurisdiction over the site. In this regard, the Borough is in the process of adopting an Ordinance for the site, and a concept plan has been prepared for the site, which took many of the "approvable" factors into account.
 - iii. The site is "developable" in that it has access to appropriate water and sewer infrastructure, is located in a sewer service area, will secure water from Essex Fells and sewer from the Caldwell Sewer Treatment Plant. According to the executed Settlement Agreement, dated November 13, 2019, "K&K and the Borough shall work cooperatively to facilitate the provision of sufficient water and sewer capacity for the project. If such capacity is lacking, K&K will pay its pro rata share of any additional costs regarding the need to increase sewer or water capacity to the site.

- iv. The approximately 21 acre site is "suitable" in that it is surrounded by a mix of compatible uses including the proposed Bobst senior inclusionary multifamily development, single family detached homes, townhouses and commercial uses. In addition, the site has access from Harrison Avenue. The site also is consistent with applicable environmental policies in that it is not located within a FEMA 100-year floodplain and does not have any steep slopes. While the site has wetlands that will require wetlands buffers, the concept plan that is part of the K&K Settlement Agreement shows that such buffers will not preclude the development of 211 total units on the site. In addition, there is a valid wetlands LOI for the site.
- v. All of this is evidenced by the fact that a Developer's Agreement with an attached concept plan was entered into between the Borough and K&K, which was approved by the Court at a Fairness Hearing held on February 13, 2020, and an Ordinance has been drafted and is in the process of being adopted by the Borough.

8. Bobst Senior Project:

- a. The Bobst Senior Project will be located at 146 Harrison Avenue (Block 12, Lots 24.03 and 24.05), which is the same site on which the K&K Project will be located. The Bobst Senior Project will be constructed where there is currently existing light industrial and office use.
- b. The project will consist of 65 total senior rental units, including an 18.5 percent set-aside of 12 affordable senior rental units. The Borough will apply all 12 units towards satisfying Round 3.
- c. The Bobst Senior Project site is available, approvable, developable and suitable under COAH Prior Round regulations as follows:
 - i. The site is "available" in that it has clear title and is owned by Bobst.
 - ii. The site is "approvable" in that the site can be developed for low and moderate income housing in a manner consistent with the rules or regulations of agencies with jurisdiction over the site. In this regard, the Borough is in the process of adopting an Ordinance for the site, and a concept plan has been prepared for the site, which took many of the "approvable" factors into account.
 - iii. The site is "developable" in that it has access to appropriate water and sewer infrastructure, is located in a sewer service area, and will secure water from Essex Fells and sewer from the Caldwell Sewer Treatment Plant. According to the executed Settlement Agreement, dated November 5, 2019, "Bobst and the

Borough shall work cooperatively to facilitate the provision of sufficient water and sewer capacity for the Inclusionary Development. If such capacity is lacking, Bobst will pay its pro rata share of any additional costs regarding the need to increase water or sewer capacity to the Bobst property."

- iv. The approximately 5.2 acre site is "suitable" in that it is surrounded by a mix of compatible uses including the proposed K&K multi-family and townhouse development, single family detached homes, townhouses and commercial uses. In addition, the site has access from Harrison Avenue. The site also is consistent with applicable environmental policies in that it is not located within a FEMA 100-year floodplain and does not have any steep slopes. Even though this site has wetlands, there is a valid LOI for the site and the wetlands do not preclude development.
- v. All of this is evidenced by the fact that a Developer's Agreement with an attached concept plan was entered into between the Borough and Bobst, which was approved by the Court at a Fairness Hearing held on February 13, 2020, and an Ordinance has been drafted and is in the process of being adopted by the Borough.

9. JMF Project:

- a. The JMF Project will be located at 117 Harrison Avenue (Block 21, Lots 22 and 22.01).
- b. The project will consist of 138 total units, including 108 market rate family townhouses, and a 22 percent set-aside of 30 affordable senior rental units. The Borough will apply all 30 units towards satisfying Round 3.
- c. The JMF Project site is available, approvable, developable and suitable under COAH Prior Round regulations as follows:
 - i. The site is "available" in that it has clear title and is owned by JMF.
 - ii. The site is "approvable" in that the site can be developed for low and moderate income housing in a manner consistent with the rules or regulations of agencies with jurisdiction over the site. In this regard, the Borough is in the process of adopting an Ordinance for the site, and a concept plan has been prepared for the site, which took many of the "approvable" factors into account.
 - iii. The site is "developable" in that it has access to appropriate water and sewer infrastructure, is located in a sewer service area, will secure water from Essex Fells and sewer from the Caldwell Sewer Treatment Plant.

According to the executed Settlement Agreement, dated November 13, 2019, "JMF shall work with the Borough to ensure that it has sufficient water and sewer

capacity for the Inclusionary Project. If such capacity is lacking, JMF will pay its pro rata share of any additional costs regarding the need to increase sewer or water capacity to the JMF Property.''

- iv. The approximately 10.58 acre site is "suitable" in that it is surrounded by a mix of compatible uses including the proposed K&K and Bobst developments, single family detached homes, commercial and light industrial uses. In addition, the site has access from Harrison Avenue. The site also is consistent with applicable environmental policies in that it is not located within a FEMA 100-year floodplain. However, even though the site does have some steep slopes and wetlands, this will not have a significant impact so as to preclude development.
- v. All of this is evidenced by the fact that a Developer's Agreement with an attached concept plan was entered into between the Borough and JMF, which was approved by the Court at a Fairness Hearing held on February 13, 2020, and an Ordinance has been drafted and is in the process of being adopted by the Borough.
- 10. Rental Bonus Credits: The Borough is claiming a total of 81 rental bonus credits for Round 3. The rental bonuses are being claimed with regard to the following developments: 6 Becker Farm Road Project (42); 85 Livingston Road Project (28); and 146 Harrison Avenue Project (11).

V. Additional Compliance Mechanisms

As per the terms and conditions of the FSHC Settlement Agreement, the Borough is in the process of putting in place the following additional compliance mechanisms to capture additional affordable housing, which can be reserved for Round 4 and credited in accordance with then applicable law.

1. B-1 Business District Overlay Zone: The Borough is in the process of adopting an ordinance that will put an overlay zone in place over the Borough's B-1 Business District, which includes all of the downtown. The overlay zone will permit two stories of residential over commercial at 15 units per acre with a required 20 percent affordable housing set-aside. The B-1 Business District Overlay Zone will cover the following section of the Borough as seen in the map below.



2. Mandatory Set-Aside Ordinance: The Borough is in the process of adopting a Borough-wide Mandatory Set-Aside Ordinance ("MSO"), which requires that any site that benefits from a rezoning, variance or redevelopment plan approved by the Borough, or the Borough Planning Board or Zoning Board, that results in multifamily residential development of five dwelling units or more will produce affordable housing at a set-aside rate of 20 percent. The adoption of the MSO does not give any developer the right to any such rezoning, variance, redevelopment designation or other relief, or establish any obligation on the part of Roseland to grant such rezoning, variance, redevelopment designation or other relief. The MSO will not apply to the B-1 Business District Overlay Zone and the current Jim Johnson's Steakhouse site at 58 Eisenhower Parkway (Block 2, Lot 4).

Crediting documentation for the Third Round is in Appendix B that also contains the two above Ordinances.

VI. Additional Requirements

The FSHC Settlement Agreement contains additional requirements, which are satisfied as follows:

- 1. <u>Low Income Requirement</u>: Round 3 Low-Moderate Income Split: 322-81=241, of which 121 is the low income requirement. The Fair Share Plan contains 123 low income units addressing Round 3.
- 2. Rental Requirement/Family Rental Requirement: Round 3 Rental Obligation is 322 x .25 = 81 units. The Fair Share Plan contains 189 rental units, of which 147 are family rentals. The Fair Share Plan exceeds the minimum requirement for the Round 3 family requirement.
- 3. **Family Requirement**: More than half or 190 of the 241 units in the Fair Share Plan are family units.
- 4. Round 3 Age Restricted Cap: The Fair Share Plan meets the requirement that no more than 25 percent of all affordable units developed will be age-restricted units. Actually, only 55 units, less than the 81-unit permitted maximum, are age-restricted. This occurred because it was recently discovered that the Roseland Green units are family for-sale units, not senior for-sale units.
- 5. 13 Percent Very Low Income Requirement: Thirteen percent of all the affordable units referenced in the Fair Share Plan, with the exception of units constructed prior to July 1, 2008 and units subject to preliminary or final site plan approval prior to July 1, 2008, will be affordable to very low income households (defined as units affordable to households earning 30 percent or less of the regional median income by household size), with half of the very low income units being available to families. This obligation will be satisfied as follows:

	No. VLI units
6 Becker Farm Road Mack Cali Project (60 affordable family rental units)	8
85 Livingston Avenue Mack Cali Project (28 affordable family rental units)	4
65 Livingston Avenue Mack Cali Project (42 affordable family rental units)	6
146 Harrison Avenue K&K Project (32 affordable family rental units)	4
Bobst Senior Project (12 affordable senior rental units)	2
JMF Project (30 affordable senior rental units)	4

VII. Consideration of Sites Not in the Plan: Rebuilding Green Services (RGS)

As is required by the Fair Housing Act, the Borough considered all sites offered by developers for the construction of affordable housing. Six of those sites have been included in the plan. A seventh site, the Rebuilding Green Services, LLC (RGS) site (Block 12 Lots 15,16,138 +144), which is located at 138-150 Passaic Avenue was also considered. RGS became an intervenor in the Borough's DJ Action on January 22, 2016, and between then and now, the developer proposed several projects for the site, all of which were considered, but ultimately rejected by

two seperate Borough administrations for inclusion in the FSHC Settlement Agreement and ultimately in the Borough's Fair Share Plan for a variety of reasons. Since the Borough voluntarily filed a DJ Action in response to Mount Laurel IV, and is currently protected with immunity from all Mount Laurel lawsuits, including builder's remedy lawsuits, the Borough has the right to prepare a compliant plan, and select sites that the Borough believes are most appropriate for affordable housing. This was reinforced by the Court at a duly noticed Fairness Hearing and the Court's approval of the Settlement Agreement. As such, the Fair Share Plan does not contain the RGS site.

VIII. Affirmative Marketing Plan

Roseland has amended its Affirmative Marketing Plan and added to the list of community and regional organizations the FSHC, New Jersey State Conference of the NAACP, Latino Action Network, East Orange NAACP, Newark NAACP, Morris County NAACP, Elizabeth NAACP, Cornerstone Family Programs, Operation Sisterhood and the Supportive Housing Association. Exhibit A

IX. Spending Plan

An amended Spending Plan is in Exhibit B.

X. Administrative Agent

The Resolution naming Piazza & Associates as the Administrative Agent is in Exhibit C.

XI. Municipal Housing Liasion

The Resolution Appointing Maureen Chumacas is in Exhibit D.

EXHIBIT A

AFFIRMATIVE FAIR HOUSING MARKETING PLAN BOROUGH OF ROSELAND, ESSEX COUNTY (REGION 2)

I. APPLICANT AND PROJECT INFORMATION

(Complete Section I individually for all developments or programs within the municipality.)

1a. Administrative Agent Name, Addre	ss, Phone Number	1b. Development or Program Name, Address		
Contact Name: Frank Piazza Piazza & Associates, Inc. 216 Rockingham Row Princeton, NJ 08540 609-786-1100, ext. 301		NA		
1c.	1d. Price or Rental	Range	1e. State and Federal Funding	
Number of Affordable Units: NA Number of Rental Units: NA From NA			Sources (if any)	
Number of For-Sale Units: NA	То			
1f.	1g. Approximate S	tarting Dates		
Age Restricted	Advertising:	Occup	pancy:	
Non-Age Restricted				
1h. County			: Borough of Roseland	
Essex, Morris, Union,	Warren	Block: NA Lot: N	A	
1j. Managing/Sales Agent's Name, Add NA	ress, Phone Number			
1k. Application Fees (if any):				
No application fee is charged to the app	licant by the Admin	istrative Agent		

(Sections II through IV should be consistent for all affordable housing developments and programs within the municipality. Sections that differ must be described in the approved contract between the municipality and the administrative agent and in the approved Operating Manual.)

II. RANDOM SELECTION

2. Describe the random selection process that will be used once applications are received.

A. RENTAL PROCESS:

- 1. An initial deadline date, no less than 60 days after the start of the marketing process, will be established. All of the preliminary applications received by Piazza & Associates, on or before the initial deadline date, shall be deemed received on that date.
- 2. Households that apply for very low-income housing will be prescreened by Piazza & Associates for preliminary income eligibility by comparing their total income and household size to the very low-income limits pursuant to the New Jersey Fair Housing Act, N.J.S.A. 52:27-D-304 ("NJFHA"). Households that apply for low and moderate-income housing will be prescreened by Piazza & Associates for preliminary income eligibility by comparing their total income and household size to the low and moderate-income limits pursuant to the Uniform Housing Affordability Controls, 5:80-26.1 et seq. ("UHAC"). All households will be notified as to their preliminary status.
- 3. A drawing will be held under the direction of Piazza & Associates to determine the priority order of the prequalified applications received on or before the initial deadline date. All preliminary applications received after the initial deadline, will be processed on a "first come, first served" basis.
- In order to ensure an adequate supply of qualified applicants, the advertising phase will continue until there are at least ten (10) pre-qualified applicants for each low and moderate-income unit available, or until all of the low and moderate-income units within the development have been rented.

- 5. Final applications will be mailed by Piazza & Associates to an adequate number of pre-qualified applicants, in priority order, for each available very low, low and moderate-income unit. The final application will require the applicants to supply documents to verify their identity and household composition as well as their income and assets.
- 6. Completed final applications will be forwarded to Piazza & Associates. Piazza & Associates will make a determination as to their eligibility for a low or moderate-income unit. Applicants will receive a letter from Piazza & Associates with respect to the status of their application each time a review is performed.
- 7. At the same time, applicants will also be subject to any criteria set forth by the Owner, pursuant to the Tenant Selection Criteria, attached. The criteria shall comply with all fair housing standards and be set forth in a policy statement made available to all applicants in the leasing office. The Owner will be responsible for the assessment of all criteria beyond the income and household size criteria set forth above.
- 8. Subsequent to the initial rent-up period, a list of pre-qualified applicants will be maintained by Piazza & Associates for each type of very low, low and moderate-income unit.

B. SALE PROCESS:

- 1. An initial deadline date, no less than 60 days after the start of the marketing process, will be established. All of the preliminary applications received by Piazza & Associates, on or before the initial deadline date, shall be deemed received on that date.
- Households that apply for low and moderate income housing will be prescreened by Piazza & Associates for
 preliminary income eligibility by comparing their total income and household size to the low and moderate
 income limits adopted by COAH or its successors and other program restrictions that may apply. All
 households will be notified as to their preliminary status.
- 3. A drawing will be held under the direction of Piazza & Associates to determine the priority order of the prequalified applications received on or before the initial deadline date. All preliminary applications received after the initial deadline, will be processed on a "first come, first served" basis after the applicants who were in the initial random selection.
- 4. In order to ensure an adequate supply of qualified applicants, the advertising phase will continue until there are at least ten (10) pre-qualified applicants for each low and moderate income unit available, or until all of the low and moderate income units within the development have been sold.
- 5. Final applications will be mailed by Piazza & Associates to an adequate number of pre-qualified applicants, in priority order, for each available low and moderate income unit. The final application will require the applicants to supply documents to verify their identity and household composition as well as their income and assets.
- 6. Completed final applications will be forwarded to Piazza & Associates. Piazza & Associates will make a determination as to their eligibility for a low or moderate income unit. Applicants will receive a letter from Piazza & Associates with respect to the status of their application each time a review is performed.
- 7. When submitting final applications, applicants will also be asked to provide a pre-qualification letter from a qualified lending institution.
- Certified applicants will be given 15 days to sign a sales agreement with the developer. Mortgage
 contingencies may not be an acceptable term of the agreement.
- 9. The sales agreement may also limit closing to a reasonable time to be approved by Piazza & Associates in advance of the process.

C. RESALE PROCESS:

- 1. The Seller submits a Preliminary Notice with a copy of their recorded deed in order to determine the maximum resale price
- We will respond to the Seller in writing, explaining some of the details of the process and informing the Seller of the Maximum Sales Price (based on the change in median income as set forth by the New Jersey Dept. of Community Affairs) as well as the Maximum Income allowed for potential purchasers, as adjusted

- for family size. A form, entitled, "Notice of Intent to Sell", is attached.
- 3. We will also send a "Notice of Availability" to households on our waiting list for an affordable home of the same size and income category. We will include about 20 copies of Preliminary Applications, specifically marked with the address of the affordable home at the top, to the Seller. The Notice will ask interested households to contact the Seller or their agent, directly, to make an appointment to see the affordable home within a two-week time frame. The Seller may want to prepare a flyer for us to distribute with our notice of availability. We reserve the right to limit the number of notices that are mailed, based on the chronological order in which the prequalified applications were received. If the notices are limited in this way, applicants receiving notices will have a priority over those who do not.
- 4. With permission of the Seller, we automatically place a notification of the availability on NJHRC.gov. The Seller or their agent may also want to advertise. Ads should include the "Equal Housing Opportunity" logo and should be sent to our office for review prior to distribution.
- 5. The Seller or their agent, upon showing the home, provides potential buyers with a copy of the Preliminary Application (which may be duplicated if necessary). All interested parties must receive a specially marked Preliminary Application, whether or not they have already submitted an application to our office or are on our waiting list. Also, the Seller or their agent must keep a record of the name, address and telephone number of everyone who viewed the home.
- 6. At the end of the two-week time period, our office collects all of the Preliminary Applications submitted for a particular home. They are prioritized on the basis of a blind selection process or lottery. Preference may be given to households that can utilize all of the bedrooms, as well as handicap accommodations, when applicable.
- 7. The first two applicants on the prioritized list are sent a letter which requires them to complete a final application within fourteen days.
- 8. When an applicant is approved, the Seller may begin to negotiate a contract with the potential Buyer at this time, but there must be a contingency clause in the contract which voids the contract, without penalty to the buyer, if the potential buyer is not able to obtain financing within 30 days.
- 9. The remaining applicants are maintained on the waiting list for this home or other homes in the same size and income categories. In the event that the potential buyer is not able and/or willing to purchase the affordable home, the next applicant on the prioritized list is notified pursuant to the process described above.
- 10. When an applicant is in second priority position to purchase an affordable home (the *original* home), and another home of the same size and type in the same municipality (the *next* home) becomes available within 90 days of the lottery date of the *original* home, the applicant will have the option to transfer priority from the *original* home to the *next* home. The following conditions will apply: This opportunity only applies to the *next* home of the same bedroom number and income category as the *original* home that becomes available within the 90-day period. This offer will be made only one time and only for the *next* home. It does not apply to other similar homes that become available. The applicant must have completed a final application and be pre-qualified for the *original* home in order to be considered. The applicant will be notified by phone that an alternate home is available. The applicant will then have 3 business days in which to view the *next* home and make the determination if he/she would like to pursue that purchase. If so, the applicant would relinquish the secondary priority position for the *original* home. Once the decision to transfer to the *next* home is made, the applicant cannot be reinstated to the secondary position for the *original* home if he/she is unable or unwilling to purchase the *next* home. Conversely, once the decision is made to remain in the secondary position for the *original* home, the applicant cannot then transfer to the *next* home if he/she is unable or unwilling to purchase the *original* home.
- 11. The Seller must sell the affordable home with the same or comparable appliances and amenities that were in the home when it was first sold as an affordable home.
- 12. The Seller may NOT charge more than the Maximum Selling Price for any reason, except the addition of a room, the installation of central air conditioning (where there was none before) or comparable upgrade, but ONLY with prior written approval from us. For the most part, condominiums in this program are NOT eligible for such upgrades and/or adjustments to the selling price. The cost of broker fees; municipal inspections and required repairs that may be necessary to receive a Certificate of Occupancy; new appliances, carpeting or other flooring upgrades; and decorating and remodeling projects are NOT eligible costs for an increase in the Maximum Sales Price.
- 13. A copy of the Sales Contract must be submitted to our office prior to closing.
- 14. During the final stages of the process, it will be necessary for the Buyer to make arrangement for the

Affordable Housing Agreement and Mortgage Note to be satisfied with respect to the Seller and new documents filed with respect to the Buyer. Our office typically provides the Buyer's attorney with the name and phone number of the attorney who can address these issues.

- 15. A copy of the HUD Closing Statement or Closing Disclosure form required by the TILA-RESPA Integrated Disclosure Rule, as appropriate, must be submitted to our office after the sale of the home.
- 16. Note: We do not guarantee that the Buyer can sell an affordable home for the Maximum Sales Price. An affordable home is also susceptible to market conditions, and the Fair Market Value of an affordable home may be lower than the Maximum Selling Price. In this case, the Seller may not be able to sell the home for more than its Fair Market Value
- 17. This outline is meant to describe the process utilized prior to the expiration of the deed restrictions. It is not meant to be a legal representation of the rights or responsibilities of any party, nor is it meant to modify the Affordable Housing Agreement, Mortgage Note or other Deed Restrictions. Buyers and Sellers are encouraged to seek legal counsel for specific questions in this regard.
- 18. Our office is available to both the Seller and the Buyer throughout the process to answer any questions that they may have.

III. MARKETING

3a. Direction of Marketing Activity: Based on demographic data from the 2010 census, this table provides a comparison of race and ethnic origin between the Housing Region 2 and the Borough of Roseland. The most significant negative differences point to the greatest need for affirmative marketing. In this case, African Americans (-22.58%) and Hispanic (-14.8%) represent the clearest differences between the municipality and the region at large.

Subject	RACE							HISPANIC OR	LATINO
	Total population	Race alone or	in combination	with one or mo	ore other races	s: [4]		Total population	
		White	Black or African American	American Indian and Alaska Native	Asian	Native Hawaiian and Other Pacific Islander	Some Other Race	Hispanic or Latino (of any race)	Not Hispanic or Latino
Essex	783,969	350,939	332,042	7,007	40,933	1,644	78,096	159,117	624,852
Morris	492,276	406,683	15,360	805	44,069	106	14,910	56,482	435,794
Union	536,499	329,052	118,313	2,080	24,839	163	45,496	146,704	389,795
Warren	108,692	98,137	3,818	155	2,673	30	1,964	7,659	101,033
Region 2	1,921,436	1,184,811	469,533	10,047	112,514	1,943	140,466	369,962	1,551,474
% Region 2	100%	61.7%	24.4%	0,5%	5.9%	0.1%	7.3%	19.3%	80.7%
Roseland	5,819	5,280	106	4	337	3	29	262	5,557
Boro % Roseland	100.00%	90.74%	1.82%	0.07%	5,79%	0.00%	0.50%	4.50%	95.50%
	111								
Difference		29.04%	-22.58%	-0.43%	-0.11%	-0.1%	-6.8%	-14.8%	14.8%
ercentages m	ay add to mo	e or more of th re than 100 pe Iousing, Demo	rcent because	individuals n	nay report n	nore than one	e race. Source	total populatio ce: U.S. Census I,	n, and the s Bureau, 20
□ W/leite (m.	on-Hispanic	XX Bla	ick (non-His	spanic) 3	KX Hispan	ic 🗔	American	Indian or Ala	askan Nati
□ wnite (iii	on mispaine	701010	ion (non xxii	punio) 1	ar riibpai.				

3b. WEB SITE	S		
HOUSING RE	SOURCE CENTER (WW	w.niirc.gov) A free, online	listing of affordable housing X
PIAZZA & AS	SOCIATES, INC. (MANY)	HousingQuest.com) The A	dministrative Agent's online listing X
		udni.org.) Referral to Hous	
3c. Commercial	Media (required) (Check a	all that applies)	
	DURATION & FREQUENCY OF OUTREACH	Names of Regional Newspaper(s)	CIRCULATION AREA
TARGETS EN	TIRE HOUSING REGIO	ON 2	
Daily Newspa			
X	Once at the start of the Affirmative Marketing Process	Star-Ledger	The Entire Region 2
		New York Times	
TARGETS PA Daily Newspa	RTIAL HOUSING REG	ION 2	
		Daily Record	Morris
		Express Times	Warren
Weekly News	paper		
		Belleville Post	Essex
		Belleville Times	Essex
		Bloomfield Life	Essex
		East Orange Record	Essex
		Glen Ridge Paper	Essex
		Glen Ridge Voice	Essex
X	Once at start of Affirmative Marketing Process with additional monthly advertising if necessary.	Independent Press	Essex, Morris and Union
Х	Once at start of Affirmative Marketing Process with additional monthly advertising if necessary.	The Progress	Essex
		Item of Millburn and Short Hills	Essex
		Montclair Times	Essex
П		News-Record	Essex

П		Nutley Journal	Essex
		Nutley Sun	Essex
		Observer	Essex
		Orange Transcript	Essex
		Progress	Essex
		Vailsburg Leader Verona-Cedar Grove	Essex
		Times	Essex
	1111	West Essex Tribune	Essex
		West Orange Chronicle	Essex
		Atom Tabloid & Citizen Gazette	Middlesex, Union
		Chatham Courier	Morris
		Chatham Independent Press	Morris
		Citizen of Morris County	Morris
		Florham Park Eagle	Morris
		Hanover Eagle	Morris
		Madison Eagle	Morris
		Morris News Bee	Morris
		Mt. Olive Chronicle	Моггіѕ
		Neighbor News	Morris
		Randolph Reporter	Morris
		Roxbury Register	Morris
		Parsippany Life	Morris
		Clark Patriot	Union
		Cranford Chronicle	Union
		Echo Leader	Union
		Elizabeth Reporter	Union
		Hillside Leader	Union
		Leader of Kenilworth & Roselle Park	Union
		Madison Independent Press, The	Union
		Millburn and Short Hills Independent Press	Union

		News Record	Union
		Record-Press	Union
		Scotch Plains Times (Fanwood Times)	Union
		Spectator Leader	Union
		Union Leader	Union
Х	Once at start of Affirmative Marketing Process with additional monthly advertising if necessary.	Warren Reporter	Warren
	DURATION & FREQUENCY OF OUTREACH	Names of Regional TV Station(s)	CIRCULATION AREA AND/OR RACIAL/ETHNIC IDENTIFICATION OF READERS/AUDIENCE
TAD CETS EN	TIDE HOUSING DECK	N 2	
1AKGE15 EN	TIRE HOUSING REGIO	2 WCBS-TV	
<u> </u>		Cbs Broadcasting Inc. 3 KYW-TV	
		Cbs Broadcasting Inc.	
		4 WNBC	
П		NBC Telemundo	
		License Co. (General	
		Electric)	
		5 WNYW	
		Fox Television Stations,	
		Inc. (News Corp.)	
		7 WABC-TV	
		American Broadcasting	
		Companies, Inc (Walt	
		Disney)	
		9 WWOR-TV	
	1	Fox Television Stations,	
		Inc. (News Corp.)	
		11 WPIX	
		Wpix, Inc. (Tribune)	
		13 WNET	· · · · · · · · · · · · · · · · · · ·
		Educational	
		Broadcasting	
		Corporation	
		25 WNYE-TV	
		New York City Dept. Of	
		Info Technology &	
		Telecommunications	
		31 WPXN-TV	
		Paxson	
		Communications	
_		License Company, Llc	
		41 WXTV	
		Wxtv License	
		Partnership, G.p.	
		(Univision	1
		Communications Inc.)	
		47 WNJU	
		NBC Telemundo	
N=2		License Co. (General	

		Electric)	
		50 WNJN	
_	l l	New Jersey Public	
	1	Broadcasting Authority	1
		52 WNJT	
		New Jersey Public	
		Broadcasting Authority	
		54 WTBY-TV	
		Trinity Broadcasting Of	
		New York, Inc.	
		58 WNJB	
		New Jersey Public	
		Broadcasting Authority	
		62 WRNN-TV	
		Wrnn License	1
		Company, Llc	
		63 WMBC-TV	
		Mountain Broadcating	
		Corporation	
-		68 WFUT-TV	Spanish
	.*	Univision New York	
		Llc	
TARGETS PAI	RTIAL HOUSING REGI	ON 2	
		42 WKOB-LP	
		Nave Communications,	
		Llc	Essex
		22 WMBQ-CA	
		Renard	
		Communications Corp.	Essex, Morris, Union
		66 WFME-TV	
		Family Stations Of New	
		Jersey, Inc.	Essex, Morris, Union
	li e	21 WLIW	
		Educational	
		Broadcasting	
		Corporation	Essex, Union
		60 W60AI	
		Ventana Television, Inc	Essex, Union
		36 W36AZ	-
	l î	New Jersey Public	
		Broadcasting Authority	Morris
		6 WPVI-TV	
r-1		American Broadcasting	
П		Companies, Inc (Walt	
		Disney)	Morris, Union, Warren
		65 WUVP-TV	
		Univision	
		Communications, Inc.	Morris, Union, Warren
		23 W23AZ	
		Centenary College	Morris, Warren
		28 WBRE-TV	
		Nexstar Broadcasting,	
		Inc.	Morris, Warren
		35 WYBE	
		Independence Public	
		Media Of Philadelphia,	
		Inc.	Morris, Warren
		39 WLVT-TV	· · · · · · · · · · · · · · · · · · ·
		Lehigh Valley Public	Morris, Warren
		Deligit valley rabile	

		Telecommunications Corp.	
		44 WVIA-TV Ne Pa Ed Tv Association	Morris, Warren
		56 WOLF-TV Wolf License Corp	Morris, Warren
	1,	60 WBPH-TV Sonshine Family Television Corp	Morris, Warren
		69 WFMZ-TV Maranatha Broadcasting Company, Inc.	Morris, Warren
		10 WCAU NBC Telemundo License Co. (General Electric)	Warren
		16 WNEP-TV New York Times Co.	Warren
		17 WPHL-TV Tribune Company	Warren
		22 WYOU Nexstar Broadcasting, Inc.	Warren
		29 WTXF-TV Fox Television Stations, Inc. (News Corp.)	Warren
		38 WSWB Mystic Television of Scranton Llc	Warren
		48 WGTW-TV Trinity Broadcasting Network	Warren
		49 W49BE New Jersey Public Broadcasting Authority	Warren
		55 W55BS New Jersey Public Broadcasting Authority	Warren
		57 WPSG Cbs Broadcasting Inc.	Warren
		61 WPPX Paxson Communications License Company, Llc	Warren
	DURATION & FREQUENCY OF OUTREACH	Names of Cable Provider(s)	BROADCAST AREA
TARGETS PA	RTIAL HOUSING RE	CGION 2	
		Cablevision of Newark	Partial Essex
		Comcast of NJ (Union System)	Partial Essex, Union
		Cablevision of Oakland	Partial Essex, Morris
		Cable Vision of Morris	Partial Morris

		Comcast of Northwest NJ	Partial Morris, Warren
		Patriot Media &	Partial Morris
93,000		Communications Service Electric	Partial Morris, Warren
		Broadband Cable Cablevision of Elizabeth	Partial Union
		Comcast of Plainfield	Partial Union
		Cable Vision of Morris	Partial Warren
		Service Electric Cable TV of Hunterdon	Partial Warren
	l D		
	Duration & Frequency of Outreach	Names of Regional Radio Station(s)	BROADCAST AREA AND/OR RACIAL/ETHNIC IDENTIFICATION OF READERS/AUDIENCE
TARGETS EN	TIRE HOUSING REGIO	ON 2	
AM			
		WFAN 660	
		WOR 710	
		WABC 770	
FM			
		WFNY-FM 92.3	
		WPAT-FM 93.1	Spanish
		WNYC-FM 93.9	
		WFME 94.7	Christian
		WPLJ 95.5	
		WQXR-FM 96.3	
		WQHT 97.1	
		WRKS 98.7	
		WAWZ 99.1	Christian
		WHTZ 100.3	
		WCBS-FM 101.1	
		WKXW-FM 101.5	
		WQCD 101.9	
		WNEW 102.7	
		WKTU 103.5	
		WAXQ 104.3	

	WWPR-FM 105.1	
	WLTW 106.7	
TARGETS PARTIAL HO	USING REGION 2	
	WWRL 1600	Essex
	WXMC 1310	Essex, Morris
	WWRV 1330	Essex, Morris (Spanish)
	WZRC 1480	Essex, Morris (Chinese/Cantonese)
	WMCA 570	Essex, Morris, Union (Christian)
	WNYC 820	Essex, Morris, Union
	WCBS 880	Essex, Morris, Union
	WD AT 020	Essex, Morris, Union (Caribbean, Mexican, Mandarin)
	WPAT 930	Essex, Morris, Union (Christian)
	WWDJ 970	
	WINS 1010	Essex, Morris, Union
	WEPN 1050	Essex, Morris, Union
	WKMB 1070	Essex, Morris, Union (Christian)
	WBBR 1130	Essex, Morris, Union
	WLIB 1190	Essex, Morris, Union (Christian)
	WMTR 1250	Essex, Morris, Union
	WADO 1280	Essex, Morris, Union (Spanish)
П	WNSW 1430	Essex, Morris, Union (Portuguese)
П	WJDM 1530	Essex, Morris, Union (Spanish)
	WQEW 1560	Essex, Morris, Union Essex, Morris, Union
	WWRU 1660	(Korean)
	WCTC 1450	Union
	WCHR 1040	Warren
	WEEX 1230	Warren
	WNNJ 1360	Warren
	WRNJ 1510	Warren
FM		
	WMSC 90.3	Essex

		WFUV 90.7		Essex	
X	Once at start of Affirmative Marketing	WD 00 00 0		Pess	Monia Union
	Process.	WBGO 88.3		Essex	, Morris, Union
		WSOU 89.5		Essex	, Morris, Union
		WKCR-FM	89.9	Essex	, Morris, Union
		WFMU 91.1		Essex	, Morris, Union
		WNYE 91.5			, Morris, Union
		WSKQ-FM	97.9	Essex (Span	t, Morris, Union tish)
		WBAI 99.5		Essex	s, Morris, Union
		WDHA -FM	1 105.5		x, Morris, Union
		WCAA 105	.9	Essex (Latir	z, Morris, Union no)
		WBLS 107.		Essex	x, Morris, Union
		WHUD 100	.7	Essex	x, Morris, Warren
		WPRB 103.	3	Essex, Union, Warren	
		WMNJ 88.9)	Morr	is
		WJSV 90.5		Мотг	is
		WNNJ-FM	103.7	Morr	is, Warren
		WMGQ 98.	3	Unio	n
		WCTO 96.1		Unio	n, Warren
		WNTI 91.9		Warren	
		WSBG 93.5		Warren	
		WZZO 95.1		Warren	
		WAEB-FM	104.1	Warren	
		WHCY 106	.3	Warr	en
2.1 Od D. b.1	-tions (most on saidthooth	and manusanana	es volicious p	uhliooti	ons, and organizational newsletters)
(Check all that a		oou newspapei	is, rengious pi	uomeatl	
		IE OF LICATIONS	OUTREACH AREA		RACIAL/ETHNIC IDENTIFICATION OF READERS/AUDIENCE
TARGETS EN	TIRE HOUSING REGIO	ON 2			
Monthly			North		
	Sino	Monthly	Jersey/NYC	area	Chinese-American
TARGETS PA	RTIAL HOUSING REG	ION 2			

Daily						
	24 He	oras	Bergen, Esse Hudson, Middlesex, Passaic, Uni Counties		Portuguese-Language	
Weekly	====:					
		Voice spaper	North Jersey/NYC	area	Arab-American	
	The	lian Voice,	Newark		Brazilian-American	
	Catho Advo	olic cate, The	Essex Count area		Catholic	
	La Vo	oz	Hudson, Un Middlesex Counties	ion,	Cuban community	
	Italia	n Tribune	North Jersey/NYC	area	Italian community	
		Jersey h News	Northern and Central New Jersey	_	Jewish	
	El Nı	ievo Coqui	Newark		Puerto Rican community	
		a Oriental oamérica	North Jersey/NYC	area	South American community	
X	Repo	rte Hispano	Regional		Spanish-Language	
	Ukrai Week	cly	New Jersey		Ukranian community	
3e. Employer Outreach (nadvertisements and distribed Duration & Frequence Outreach: ALL ONCLOF MARKETING	oute flyers regardi	rs throughout ng available NAME OF EMPLOYER	affordable hou	ising) (hat can be contacted to post (Check all that applies) ATION	
Essex County						
X		Newark Lib Internationa		New	ark Airport, Newark, NJ 07114	
X		Verizon Communica		540]	Broad St Newark, NJ 07102	
X		Prudential I Inc.	Financial,	751	Broad St Newark, NJ 07102	
X		Continental	Airlines		Newark Airport, Newark, NJ 07114	
X		Rutgers Uni Medicine/D		Office 150 1 0710	ce of Marketing & Media Relations Bergen Street Room D347 Newark, NJ 03	
X		Public Serv Enterprise (80 P	ark Plz Newark, NJ 07102	
X		Prudential I		751	Broad Street, Newark, NJ 07102-3777	
X		Horizon Blu Blue Shield	of NJ	3 Ra	ymond Plz W Newark, NJ 07102	
X		Livingston Education	Board of	148	N. Livingston Ave., Livingston, NJ 07039	
X		Horizon Blu	ie Cross &	540	Broad St Newark, NJ 07102	

	Blue Shield of NJ	
Morris County	Ada d'a Tradda Cantona	
X	Atlantic Health System- Morristown Memorial Hospital	100 Madison Avenue Morristown, NJ 07962
X	AT&T	295 N Maple Ave, Basking Ridge, NJ and 18 Park Ave, Florham Park, NJ
X	US Army Armament R&D	21 Picatinny Arsenal, Picatinny Arsnl, NJ
X	Lucent Technologies	67 Whippany Rd, Whippany, NJ and 475 South St, Morristown, NJ and 5 Wood Hollov Rd, Parsippany, NJ and 24 Mountain Ave, Mendham, NJ
X	Novartis Pharmaceutical	59 State Route 10, East Hanover, NJ
X	Kraft foods	200 Deforest Ave, East Hanover, NJ and 7 Campus Dr, Parsippany, NJ
X	Mennen Sports Arena	161 E Hanover Ave, Morristown, NJ
X	Honeywell	101 Columbia Rd Morristown, NJ 07960
X		5 Woodhollow Rd, Parsippany and 175 Tabo
X	Pfizer Drew University Human Resources Dept.	Rd, Morris Plains
Λ		36 Madison Avenue, Madison NJ 07940
X		130 Powerville Road Boonton Township, NJ 07005 and 25 Pocono Road Denville, NJ 07834 and 400 West Blackwell Street Dover, NJ 07801 and 3219 Route 46 East, Suite 110 Parsippany, NJ 07054
	St. Clare's Hospital	
Jnion County		
X	A&M Industrial Supply Co	1414 Campbell St Rahway
X	A.J. Seabra inc,	574 Ferry St Newark
X	Bristol-Myers Products Research & Dev	1350 Liverty Ave Hillside 07205
X	Cede Candy Inc	1091 Lousons Road PO Box 271 Union, NJ
X	Comcast Network	800 Rahway Ave Union, NJ
X	HoneyWell Inc.	1515 West Blancke Street Bldgs 1501 and 1525 Linden, NJ
X	IBM Corporation	27 Commerce Drive Cranford, NJ 07016
X	Howard Press	450 West First Ave Roselle, NJ 07203
X	Lucent Technologies	600 Mountain Ave Murray Hill,NJ
X	Merck & Co. Inc	1 Merck Drive PO Box 2000 (RY60-200E) Rahway, NJ
X	RWJ Univ. Hospital Rahway	865 Stone Street Rahway, NJ 07065
X	Rotuba Extruders, Inc	1401 Park Ave South Linden 07036
X	Union County College	1033 Springfield Ave Cranford,NJ 07016

Warren County		
X	Masterfoods USA	800 High Street Hackettstown, NJ 07840
X	Warren Hospital	185 Roseberry St Phillipsburg, NJ
X	Roche Vitamins	206 Roche Drive Belvidere, NJ 07823
X	Hackettstown Med. Cntr	651 Willow Grove St. Hackettstown, NJ 07840
X	Pechiney	191 Route 31 North Washington, NJ
X	Lopatcong Care Center	390 Red School Lane Phillipsburg, NJ
X	Mallinckrodt/Baker, Inc	222 Red School Lane Phillipsburg, NJ

3f. Community Contacts (names of community groups/organizations throughout the housing region that can be contacted to post advertisements and distribute flyers regarding available affordable housing)							
Name of Group/Organization	Outreach Area	Racial/Ethnic Identification of Readers/Audience	Duration & Frequency of Outreach				
Homeless Solutions, Inc.	Morris County	All	Once at the start of Marketing				
Urban League	Essex, Morris, Union and Warren	African American	Once at the start of marketing.				
The NAACP	Essex, Morris, Union and Warren	African American	Once at the start of marketing.				
New Jersey Citizen Action 744 Broad Street Newark, NJ 07102	Essex, Morris, Union and Warren	All	Once at the start of marketing				
Catholic Charities – Archdiocese of Newark	Union and Essex Counties	All	Once at the start of marketing				
Catholic Charities – Diocese of Paterson	Morris and Warren Counties	All	Once at the start of marketing				
Also as attached		All	Once at the start of marketing				

IV. APPLICATIONS

	BUILDING	LOCATION
X	Morris County Library	30 East Hanover Avenue, Whippany, NJ 07981
X	Warren County Library Headquarters	199 Hardwick Street, Belvidere, NJ 07823
X	Essex County/Hall of Records	465 Dr. Martin Luther King, Jr. Blvd, Newark, NJ 07102 (973)621-4400
X	Union County/Administration Building	Elizabethtown Plaza, Elizabeth, NJ 07207 (908)527-4100
X	Morris County Administrative Offices	PO Box 900, Morristown, NJ 07963
X	Warren County Administrative Offices	165 County Rte. 519 South, Belvidere, N J07823
4b. N	Municipality in which the units are located (list mun	icipal building and municipal library, address, contact person)
Boro	ugh of Roseland	

Roseland Borough Library
20 Roseland Avenue
Roseland NJ, 07068

(973) 226-8636

4c. Sales/Rental Office for units (if applicable) NA

V. CERTIFICATIONS AND ENDORSEMENTS

I hereby certify that the above information is true knowingly falsifying the information contained h	e and correct to the best of my knowledge. I understand that nerein may affect the Municipality's substantive certification.
Frank Piazza, Jr., President, Piazza & Associates	s, Inc.
Name (Type or Print)	
Administrative Agent, Borough of Roseland	
Title/Municipality	
Just Praggi f.	30 July 2020
Signature	Date

Catholic Charities (Diocese of Newark) 321 Central Ave Newark, NJ 07103 The Urban League of Union County 288 N Broad Street #2 Elizabeth, NJ 07208 Episcopal Community Development, Inc. 31 Mulberry St. Newark, NJ 07102

Catholic Charities, Diocese of Paterson 24 De Grasse St. Paterson, NJ 07505 Montclair NAACP PO Box 353 Montclair, NJ 07042 Elizabeth NAACP PO Box 6732 Elizabeth, NJ 07206

Latino Action Network P.O. Box 943 Freehold, NJ 07728 Urban League of Morris County 300 Madison Ave, # A Morristown, NJ 07960

SERV Behavioral Health 20 Scotch Rd. West Trenton, NJ 08628

Fair Share Housing Center 510 Park Blvd. Cherry Hill, NJ 08002

NAACP (Warren County) PO Box 229 Washington, NJ 07882 The Urban League of Essex County 508 Central Avenue Newark, NJ 07107

Morris County NAACP PO Box 2256 Morristown, NJ 07962

NAACP (Newark) PO Box 1262 Newark, NJ 07101-1262 New Jersey Tenant Organization 389 Main Street Hackensack, NJ 07601

East Orange NAACP P.O. Box 1127 East Orange, NJ 07019

Irvington NAACP PO Box 377 Irvington, NJ 07111 Plainfield Area NAACP 1357 West 3rd St. Plainfield, NJ 07060

Roselle NAACP PO Box 391 Roselle, NJ 07203

New Jersey Citizen Action 744 Broad Street Newark, NJ 07102 Northwest New Jersey Community Action Program, Inc. (Philipsburg) 350 Marshall St Phillipsburg, NJ 08865-3273

Essex County Development 50 S. Clinton St E. Orange, NJ 07018 La Casa Don PEDRO 76 Clinton Ave Newark, NJ 07114 Asian Community Center 17 Schoolhouse Road Somerset, NJ 08813

NJCAR 910 Mt Kemble Ave. Morristown, NJ 07960

Essex Land Trust 60 S. Fullerton Ave #202 Montclair, NJ 07042 Hands, Inc 15 S. Essex Ave Orange, NJ 07050

Warren County Board Of Realtors 292 Route 46W. Oxford Township, NJ 07863 West Essex Board of Realtors 10 Erie St. Montclair, NJ 07042 NJ NAACP State Conference 4326 Harbor Beach Blvd. #775 Brigantine, NJ 08203 Morris County Office of Temporary Assistance 340 W. Hanover Ave Morristown, NJ 07960

SEED Corp. 333 Dodd Street Suite 3 East Orange, NJ 07017

Boonton Housing Authority 125 Chestnut Street Boonton, NJ 07005

Union County Housing Authority 1 Elizabethtown Plaza 5th Floor Administration Building Elizabeth, NJ 07207

Madison Housing Authority 24 Central Avenue Madison, NJ 07940

Lutheran Ministries of New Jersey (Trenton) 1056 Stuyvesant Ave Trenton, NJ 08618

Plainfield Housing Authority 510 E Front Street Plainfield, NJ 07060

Union Township Housing Authority 1976 Morris Avenue Union, NJ 07083

New Jersey Community Development Corporation 32 Spruce Street Paterson, New Jersey 07501

Essex County Office on Aging 900 Bloomfield Avenue Verona, NJ 07044 Essex County Dept of Citizen Services Division of Welfare 18 Rector Street - 9th Floor Newark, NJ 07102

Warren County Division of Temporary Assistance and Social Services 1 Shotwell Dr. Belvidere, NJ 07823

East Orange Housing Authority 160 Halsted Street East Orange,NJ 07018

Irvington Housing Authority 101 Union Avenue Irvington, NJ 07111

Millville Housing Authority 205 Claremont Avenue Montclair, NJ 07042

Orange Housing Authority 340 Thomas Boulevard Orange, NJ 07050

Rahway Housing Authority 165 E Grand Avenue Rahway, NJ 07065

West Orange Housing Authority 66 Main Street West Orange, NJ 07052

Morris County Housing Authority PO Box 900 Morristown, NJ 07963

Morris County Office on Aging PO Box 900 Morristown, NJ 07963 Greater Union County Association of Realtors 767 Central Ave. Westfield, NJ 07090

Warren County Housing Authority 415 Front Street Belvidere, NJ 07823

Elizabeth Housing Authority 688 Maple Avenue Elizabeth, NJ 07202

Linden Housing Authority 1601 Dill Avenue Linden, NJ 07036

Morristown Housing Authority 31 Early Street Morristown, NJ 07960

Phillipsburg Housing Authority 530 Heckman Street Phillipsburg, NJ 08865

Summit Housing Authority 512 Springfield Avenue Summit, NJ 07901

Housing Assistance Program of Essex County PO BOX 157 Elizabeth, NJ 12932

Union County Department of Human Services 10 Elizabethtown Plaza Elizabeth, NJ 07207

Warren County Office for the Aging 165 County Route 519 South Belvidere, NJ 07823-1949 Essex County Dept. of Citizen Services 50 South Clinton Street, Ste. 5400 East Orange, NJ 07018

Jewish Federation of Greater Metrowest NJ 1391 Martine Avene Scotch Plains, NJ 07076

YWCA of Central NJ 232 E. Front St. Plainfield, NJ 07060

ARC of Union County 70 Diamond Road Springfield, NJ 07081 Volunteers of America 204 Terrill Rd. Fanwood, NJ 07023 Community Food Bank of NJ 321 Evans Terminal Rd. Hillside, NJ 07205

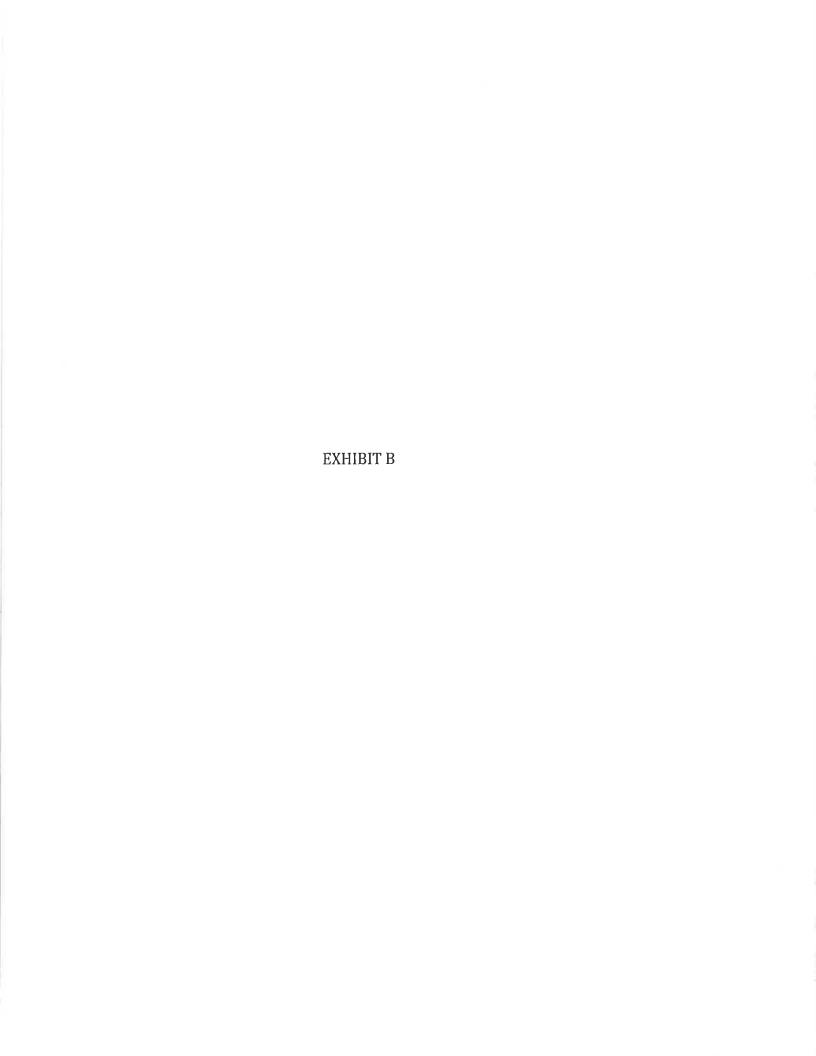
The Housing Partnership 2 East Blackwell St. Dover, NJ 07801 Easter Seal Society of NJ 25 Kennedy Blvd., Suite 600 East Brunswick, NJ 08816 The Salvation Army NJ Div. Headquarters 4 Gary Rd. P.O. Box 3170 Union, NJ 07083

Union County Div. of Social Services 342 Westminster Ave. Elizabeth, NJ 07208 Union County Workforce Dev. Board 200 W. Second St. Plainfield, NJ 07060 Union County Workforce Dev. Board 10 Elizabethtown Plaza, 4th Floor Elizabeth, NJ 07207

Central Jersey Legal Services Union County Division 60 Prince St. Elizabeth, NJ 07208 American Red Cross NJ Crossroads 695 Springfield Ave. Summit, NJ 07901

American Red Cross of Northern NJ 209 Fairfield Rd. Fairfield, NJ 07004

Morris County Office of Temporary Assistance PO Box 900 Morristown, NJ 07963 Cornerstone Family Programs Operation Sisterhood 80 Washington Street Morristown, NJ 07960 Supportive Housing Association 185 Valley Street South Orange, NJ 07079



Affordable Housing Trust Fund Spending Plan Borough of Roseland Essex County 2020

INTRODUCTION

Municipal Land Use Law (N.J.S.A. 40:55D-1 et seq.), the Fair Housing Act (N.J.S.A. 52:27D-301) and the affordable and N.J.A.C. 5:94-1 et seq.). A development fee ordinance creating a dedicated revenue source for affordable housing The Borough of Roseland, Essex County has prepared a Housing Element and Fair Share Plan in accordance with the housing regulations of the New Jersey Department of Community Affairs (the Department) (N.J.A.C. 5:93-1 et seq. was approved by the Superior Court on October 3, 2006 and adopted by the municipality on October 11, 2006. The ordinance establishes the Borough of Roseland's affordable housing trust fund for which this spending plan is

1. REVENUES FOR CERTIFICATION PERIOD

affordable housing trust fund in Provident Bank for the purposes of affordable housing. These funds shall be spent in As of December 31, 2019, Roseland has collected \$380,158.65 and expended \$113,154.46, resulting in a balance of \$267,004.14. All development fees, payments in lieu of constructing affordable units on site, funds from the sale of units with extinguished controls, and interest generated by the fees are deposited in a separate interest-bearing accordance with N.J.A.C. 5:93-8.16, as described in the sections that follow.

To calculate a projection of revenue anticipated during the period of third round substantive certification, Roseland considered the following:

(a) Development fees:

- 1. Residential and nonresidential projects which have had development fees imposed upon them at the time of preliminary or final development approvals;
- 2. All projects currently before the planning and zoning boards for development approvals that may apply for building permits and certificates of occupancy; and
- 3. Future development that is likely to occur based on historical rates of development.

(b) Other funding sources:

Funds from other sources, including, but not limited to, the sale of units with extinguished controls, affordable units. All monies in the Affordable Housing Trust fund are anticipated to come from repayment of affordable housing program loans, rental income, and proceeds from the sale of development fees and interest.

(d) Projected interest:

Interest on the projected revenue in the municipal affordable housing trust fund at the current average interest rate.

SOURCE OF FUNDS	PR(DIECTED R	EVENUES-	HOUSING	TRUST FUI	ND-2020 T	PROJECTED REVENUES-HOUSING TRUST FUND-2020 THROUGH 2025	25
	2020	2021	2022	2023	2024	2025 Total	Total	
(a) Development fees:								
Approved Development								
Development Pending Approval								
Projected Development					15,000		15,000	
(b) Payment in Lieu of Construction								
(c) Other Funds (Specify source (s))								
(d) Interest					225		225	
Total					15,225		15,225	

Roseland projects a total of \$15,225 in revenue to be collected between June 2020 and December 2025. This projected of \$282,229.19 available to fund and administer its affordable housing plan. All interest earned on the account shall be amount, when added to Roseland's trust fund balance as of December 31, 2019, results in an anticipated total revenue used only for the purposes of affordable housing.

2. ADMINISTRATIVE MECHANISM TO COLLECT AND DISTRIBUTE FUNDS

The following procedural sequence for the collection and distribution of development fee revenues shall be followed by Roseland:

(a) Collection of development fee revenues:

residential and non-residential developments in accordance with the Department's rules and P.L. 2008, c.46, sections Collection of development fee revenues shall be consistent with Roseland's development fee ordinance for both 8 (C. 52:27D-329.2) and 32-38 (C. 40:55D-8.1 through 8.7).

(b) Distribution of development fee revenues:

The governing body shall adopt a resolution authorizing the expenditure of development fee revenues consistent with the approved spending plan. Once a request is approved, the chief financial officer shall release the requested revenue from the trust fund for the specific use approved in the governing body's resolution.

3. DESCRIPTION OF ANTICIPATED USE OF AFFORDABLE HOUSING FUNDS

(a) Rehabilitation and new construction programs and projects (N.J.A.C. 5:93-8.16)

Roseland will dedicate \$0.00 to rehabilitation or new construction programs (see detailed explanations in Fair Share Plan).

Rehabilitation program: \$0.00

New construction project(s): \$0.00

AFFORDABILITY ASSISTANCE CALCULATION		
Actual fees + interest thru 2019		\$380,158.65
Projected Development Fees, 2020-2025	+	\$15,000
Projected Trust Fund Interest, 2020-2025	+	\$225
Less housing Activity	210.	-\$40,000
Total	İt	\$355,383.65
30% Requirement	x.30	\$106,615.10
Less Affordability Assistance Expenditures	14	-\$00.00
Projected Min. Affordability Assistance	=	\$106,615.10
Projected Min. Affordability Assistance for Very Low Income	x 1/3	x 1/3 \$35,182.98

Roseland must reserve at least \$106,615.10 from the affordable housing trust fund to render units more affordable, including \$35,182.98 to render units more affordable to households earning 30 percent or less of median income by region. Roseland is dedicating \$267,306.92 for the affordability assistance program as follows:

Emergency repairs and subsidizing future special assessments of existing low and moderate income homeowners 0

(c) Administrative Expenses (N.J.A.C. 5:93-8.16)

ADMINISTRATIVE EXPENSE CALCULATION		
Actual fees and interest thru 2019	+	\$380,158.65

Projected Development Fees and Interest 2020-2025	+	\$15,225.00
Payments-In-Lieu of construction and other deposits	+	-00.00
Less RCA expenditures	T.	-00.00
Total For Admin. Calculation	=	\$395,383.65
20% Maximum for Admin. Expenses	x .20	\$79,076.73
Less Admin.	1	-73,154.46
Available for Admin.	ĮI	\$5,922.27

Roseland projects that \$5,922.27 will be available from the affordable housing trust fund to be used for administrative purposes. Projected administrative expenditures, subject to the 20 percent cap, are as follows: • Administration fees related to the preparation and implementation of the Housing Element and Fair Share Plan.

4. EXPENDITURE SCHEDULE

Roseland intends to use affordable housing trust fund revenues for affordability assistance and administration of housing units.

125		Total				276,306.92	5,922.27	282,229.19
2020-20		2025						
chedule		2024						
enditure S		2023						
Projected Expenditure Schedule 2020-2025		2022				200,000 50,000 26,306.92		
L.		2021				50,000		
		2020				200,000		
Number	Of Units Projected		0	0				
PROJECTS/PROGRAMS Number			Rehabilitation	New Construction	Total	Affordability Assistance	Administration	Total

5. EXCESS OR SHORTFALL OF FUNDS

In the event of any expected or unexpected shortfall if the anticipated revenues are not sufficient to implement the plan, the Borough will bond for the shortfall.

In the event more funds than anticipated are collected, projected funds exceed the amount necessary to implement the Fair Share Plan, or Roseland is reserving funds for affordable housing projects to meet a future affordable housing obligation, these excess funds will be used to supplement the affordability assistance program.

6. BARRIER FREE ESCROW

Collection and distribution of barrier free funds shall be consistent with Roseland's Affordable Housing Ordinance in accordance with N.J.A.C. 5:97-8.5. A process describing the collection and distribution procedures for barrier free escrow funds pursuant to N.J.A.C. 5:97-8.5 will be detailed within the Borough's Affordable Housing Ordinance.

SUMMARY

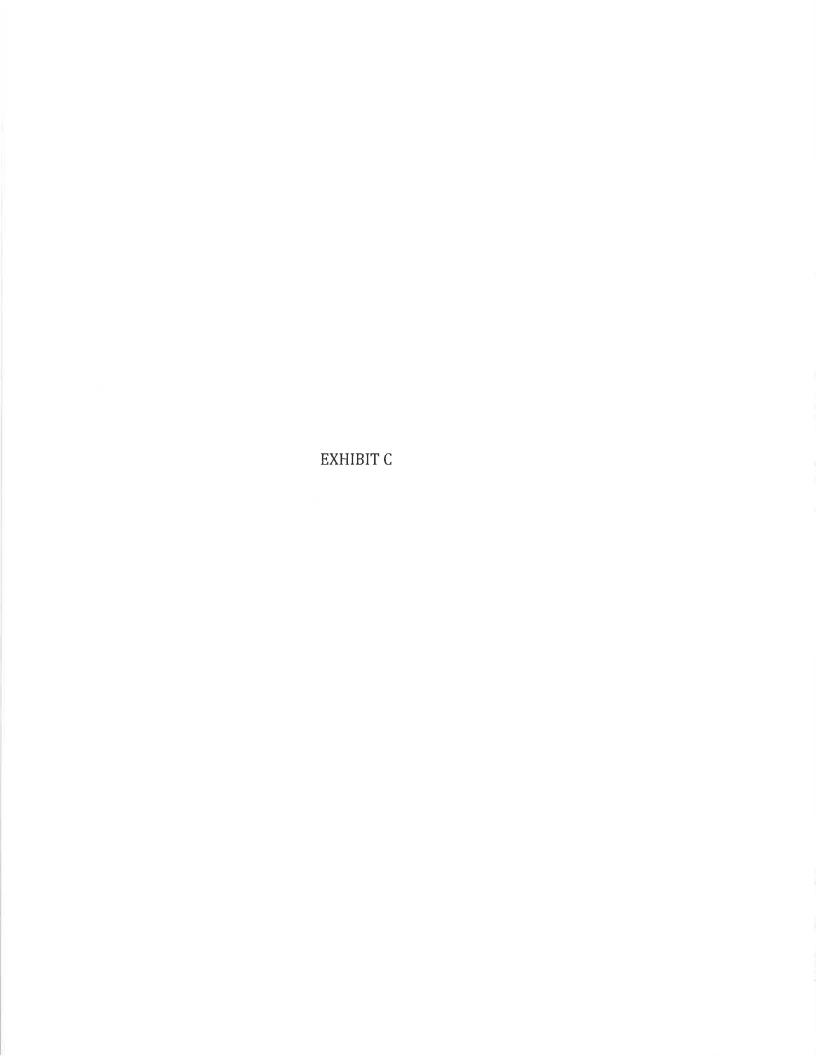
Roseland intends to spend affordable housing trust fund revenues pursuant to N.J.A.C. 5:93-8.16 and consistent with the housing programs outlined in the Housing Plan Element.

through 2025 for a total of \$282,229.19. The municipality will dedicate \$276,306.92 to render units more affordable, and \$5,922.27 for administrative costs. Any shortfall of funds will be offset through bonding. The municipality will Roseland has a balance of \$267,004.19 as of December 31, 2019 and anticipates an additional \$15,225 in revenues dedicate any excess funds or remaining balance toward supplementing the affordability assistance program.

SPENDING PLAN SUMMARY		
Balance as of December 31, 2019	\$ 26	\$ 267,004.19
TO SOUR THE PERVENUIT SOUR SOUR		
Projected REVENUE 2020-2020		
Develonment fees	+ 15.000	000

Payments in lieu of construction	+	
Other funds	+	
Interest	+	\$225
TOTAL AVAILABLE FUNDS	11	\$282,229.19
PROJECTED EXPENDITURES 2020-2025		
Funds used for Rehabilitation		
Funds used for Rehabilitation		
Funds used for New Construction		
None	+	
Affordability Assistance*	+	\$276,306.92
Administration **	+	\$5,922.27
TOTAL PROJECTED EXPENDITURES	II	\$282,229.19
REMAINING BALANCE	11	- O

*Actual affordability assistance minimums are calculated on an ongoing basis, based on actual revenues. ** Administrative expenses are limited to 20 percent of what is actually collected.



RESOLUTION NO. 187-2020

BOROUGH OF ROSELAND COUNTY OF ESSEX, STATE OF NEW JERSEY

AUTHORIZING THE MAYOR TO SIGN A CONTRACT WITH PIAZZA ASSOCIATES FOR AFFORDABLE HOUSING ADMINISTRATIVE SERVICES

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Council of the Borough of Roseland that they authorize the Mayor to sign into a contract with Piazza & Associates for Administrative Services for the Affordable Housing Board with a not to exceed of \$5,400.00.

COUNCIL	MOTION	SECOND	AYE	NAY	ABSTAIN	RECUSE	ABSENT
Council President Bardi			X				
Councilwoman Fishman	X		×X	1			
Councilman Freda		. X	X				
Councilwoman Perrotti			X	A			
Councilwoman Tolli	0		X		7/102		
Councilman Trillo			X				1.
Mayor Spango (In case of tie)	32				1 (4)		
		VOTE:	6	0	Tar, a di		

I do hereby certify that the foregoing is a true and exact copy of a Resolution adopted by the Mayor and Borough Council of the Borough of Roseland on June 16, 2020.

Vames R. Spango, Mayor

Jock H. Watkins, Borough Clerk



RESOLUTION NO. 171-2020

BOROUGH OF ROSELAND COUNTY OF ESSEX, STATE OF NEW JERSEY

APPOINT MAUREEN CHUMACAS AS THE AFFORDABLE HOUSING LIAISON EFFECTIVE JUNE 2, 2020

NOW, THEREFORE, BE IT RESOLVED the Mayor and Council of the Borough of Roseland appoint Maureen Chumacas as the Affordable Housing Liaison effective June 2, 2020.

COUNCIL	MOTION	SECOND	AYE	NAY	ABSTAIN	RECUSE	ABSENT
Council President Bardi		X	X				
Councilwoman Fishman			X		·		
Councilman Freda							X
Councilwoman Perrotti		(f. 30)	X				
Councilwoman Tolli	X		X		11-3-		
Councilman Trillo			X			A LESS TO LESS	
Mayor Spango (In case of tie)							
		VOTE:	5	0			

I do hereby certify that the foregoing is a true and exact copy of a Resolution adopted by the Mayor and Borough Council of the Borough of Roseland on June 2, 2020.

James R. Spango, Mayor

Jock H. Watkins, Borough Clerk